# TOEIC MARATHON 10

# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example:

A B C D

1.



Look at the picture marked No. 1 in your test book.

- (A) The man is painting the exterior.
- (B) The ladder is up against the window.
- (C) The ladder is leaning against the wall.
- (D) The man is in pain.

2.



Look at the picture marked No. 2 in your test book.

- (A) People are working on the stairs.
- (B) People are going up on the escalator.
- (C) People are getting on the escalator.
- (D) People are waiting for an elevator.



Look at the picture marked No.3 in your test book.

- (A)The store is crowded.
- (B) There is no one in the store.
- (C) The woman is paying for a new pair of shoes.
- (D) The woman is trying on shoes.



Look at the picture marked No.4 in your test book.

- (A) The candles are in front of the floral arrangement.
- (B) There is a large vase on the table.
- (C) The candles are all the same height.
- (D) The candles are being put out.



Look at the picture marked No.5 in your test book.

- (A) People are looking at the menu.
- (B) The waiter is pouring some wine.
- (C) He has two rings.
- (D) All the glasses are filled up with wine.



Look at the picture marked No. 6 in your test book.

- (A) There is construction equipment on the street.
- (B) There are buildings by the road.
- (C) People are walking towards the building.
- (D) There is a lot of traffic on the road.

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B) or (C) on your answer sheet.

#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director

(B) It's the first room on the right

(C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

- 7. Isn't that a terrific idea?
- (A) Yes, it's a terrible one.
- (B) Yes, absolutely brilliant.
- (C) Yes, the traffic is awful.

- 8. Who took my umbrella?
- (A) I did, by mistake.
- (B) It was yellow.
- (C) It's raining already.

- 9. How do you plan to get those boxes there by Wednesday?
- (A) By express mail, I guess.
- (B) Wednesday sounds good to me.
- (C) Carol will do it for you.

- 10. Where is Ms. Helen Houston's office?
- (A) She will be here very shortly.
- (B) Ms. Houston has just stepped out.
- (C) It's on the 22nd floor.

- 11. Have you seen the dustpan anywhere?
- (A) I saw it in the storage room earlier.
- (B) Yes, I met him once before.
- (C) It was very nice to see you, too.

- 12. Parking downtown is very expensive, isn't it?
- (A) No, you can't park here.
- (B) No, there aren't many parks in downtown.
- (C) Yes, the rates just went up recently again.

- 13. Take your jacket with you.
- (A) This jacket is too big on me.
- (B) Is it that cold outside?
- (C) Jack is not coming today.

- 14. When will you be ready to join the meeting with the sales team?
- (A) The sales team did a very good job this year.
- (B) I'm thinking around 3 o'clock.
- (C) The meeting will be held in a boardroom on the 3rd floor.

- 15.Can you make sure there are enough chairs in the conference room?
- (A) I've already asked Charles to count them.
- (B) I've heard that Mr. Brown will be the chairman.
- (C) No, I wasn't aware of that.

- 16. How can I remove jammed paper from the photocopy machine?
- (A) The jam will be ready in an hour.
- (B) Just pull the yellow lever on the side.
- (C) Yes, we have just moved the machine.

- 17. When is the best time to get hold of you during the day?
- (A) You can call my cell phone, too.
- (B) That is too heavy for me to hold.
- (C) Usually between 10 and 3 works best for me.

- 18. I'm really sorry I had to put you on hold.
- (A) That's okay.
- (B) Sure, I can hold that for you.
- (C) This is a great offer.

- 19. Do you prefer a window or an aisle seat, sir?
- (A) I'll be leaving soon.
- (B) No, I don't mind sitting here at all.
- (C) The one by the window, please.

- 20. Are we getting off at the next station or the one after?
- (A) Let me have a look at the route map.
- (B) Yes, there is a station at the corner.
- (C) No, we are not going anywhere after that.

- 21. I can give you a lift to the ferry terminal tomorrow if you need transportation.
- (A) I'm afraid you can't lift it.
- (B) Thanks, but I've already made an arrangement.
- (C) Yes, I'm getting on a ferry tomorrow.

- 22. When is Carla starting her new job?
- (A) For the last few years, I believe.
- (B) She doesn't like it very much..
- (C) I thought she'd already started.

- 23. What is the new web designer's name?
- (A) I don't think we have been introduced yet.
- (B) Everybody likes the other design better.
- (C) Our web site has been down for the last 2 hours.

- 24. I'm leaving early again today.
- (A) Are you still feeling sick?
- (B) Yes, I like early mornings better.
- (C) Stephanie lives in your neighbourhood, doesn't she?

- 25. Where can I find the printer cartridges?
- (A) This printer works the best.
- (B) In aisle 7, on your right.
- (C) That's too expensive!
- 26. How many employees are you expecting to show up at the meeting next week?
- (A) I don't think Peter is going to make it.
- (B) So far, I've got 35 people signed up.
- (C) We need to hire more employees.

- 27. I've just arranged to have my car repaired tomorrow.
- (A) How much did you pay for it?
- (B) I bought ten pairs.
- (C) Would you like me to pick you up on the way to work?
- 28. When do you think you'll finish editing those images?
- (A) I need to add more cost for that.
- (B) If I really try, I could probably get it done by noon.
- (C) Since last month.

- 29. What time does the reception start?
- (A) The invitation says 6 pm.
- (B) Yes, I received the phone call last night.
- (C) At the city hall.

- 30. Isn't Patricia still on maternity leave?
- (A) Yes, she just left a minute ago.
- (B) No, it's very heavy.
- (C) She's already been back to work since last month.

- 31. Would you care to join us for lunch after the board meeting?
- (A) I'll have today's special, please.
- (B) That sounds wonderful, thank you.
- (C) I'll be careful next time.

#### **Directions:**

You will hear some conversations between two or more people. You will be asked to answer three Questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C) or (D) on your answer sheet. The conversations will be spoken only one time and will not be printed in your text book.

- 32. What does the man say about Mr. Zalany?
- (A) He's an easy teacher.
- (B) He's a difficult teacher.
- (C) He's a fun teacher.
- (D) He's a considerate teacher.
- 33. Who is in Mr. Zalany's class?
- (A) Both men only
- (B) One of the men with the woman
- (C) Only the woman
- (D) All three of them

- 34. Look at the graphic. What subject do the men have together?
- (A) Biology
- (B) Literature
- (C) History
- (D) Geometry

Robert Zalany

Math Professor

- 35. How did Todd's plans change?
- (A) Before, he was going to eat alone.
- (B) Before, he had a date.
- (C) Now, he has a friend to go to the movie with.
- (D) Now he can eat in a group.
- 36. What does the man suggest about the movie?
- (A) It's too scary to see alone.
- (B) He wants someone to see it with.
- (C) It's best to go on your own.
- (D) He wants to go with them.

- 37. Look at the graphic. What is the movie title?
- (A) Dating in Dallas
- (B) Horrible games
- (C) The dating game
- (D) The game





- 38. Will Tim be able to play on Wednesday?
- (A) No, he'll be at the gym.
- (B) Yes, he'll be free that night.
- (C) No, he goes walking that day.
- (D) Yes, he'll go after he goes walking.
- 39. What is the probable relationship between Tim and Jan?
- (A) Husband and wife
- (B) Neighbors
- (C) Brother and sister
- (D) Mother and son

40. Look at the graphic. Which exercise is Tim about to do?

- (A) Football
- (B) Tennis
- (C) Walking
- (D) Badminton



- 41. What is the problem with the man's watch?
- (A) It needs a new battery.
- (B) It is fast.
- (C) The glass is broken.
- (D) He lost the strap.
- 42. What will cause a delay?
- (A) The watch needs to be sent out of town.
- (B) There is a problem with the battery.
- (C) The store will be closed.
- (D) A strap must be ordered.

- 43. When will the watch finally be ready?
- (A) In the afternoon
- (B) On Wednesday
- (C) On Thursday
- (D) On Saturday
- 44. What most likely is the man's job?
- (A) A taxi driver
- (B) A bus driver
- (C) A police officer
- (D) A truck driver

- 45. What is the problem?
- (A) The driver is lost.
- (B) The woman is in a hurry.
- (C) The woman is missing the game.
- (D) The woman has missed the meeting.
- 46. What will the man do next?
- (A) Ask the woman to get out
- (B) Buy baseball tickets
- (C) Take a different route
- (D) Drive to the stadium

- 47. Where does this conversation probably take place?
- (A) At a hotel
- (B) In a travel agency
- (C) At a station
- (D) At an airport
- 48. What is the man's problem?
- (A) His briefcase is missing.
- (B) His luggage has not arrived.
- (C) He's just missed the connecting flight.
- (D) He lost his passport.

- 49. What does the woman suggest?
- (A) Providing contact information
- (B) Booking another flight
- (C) Calling the office
- (D) Replacing all the documents
- 50. When does the last interview start?
- (A) At 9:00
- (B) At 10:00
- (C) At 11:00
- (D) At 12:00

- 51. Who is the woman planning to visit this afternoon?
- (A) A client
- (B) A job applicant
- (C) A doctor
- (D) A relative
- 52. Why might the woman make a telephone call?
- (A) To arrange a job interview
- (B) To reschedule the meeting time
- (C) To request some paper work
- (D) To discuss the contract

- 53. Where does this conversation take place?
- (A) At a hotel
- (B) At a train station
- (C) At a cafeteria
- (D) At an office supply store
- 54. What is the man looking for?
- (A) A report
- (B) A binder
- (C) A textbook
- (D) An auditorium

- 55. What does the woman offer to do?
- (A) Submit a report
- (B) Meet the man at 3 o'clock
- (C) Look for a lost item
- (D) Attend a seminar
- 56. What are the speakers discussing?
- (A) A work schedule
- (B) A train schedule
- (C) A project
- (D) A meeting with the woman's family

- 57. What will happen on Friday?
- (A) Clients will arrive for a visit.
- (B) The woman will attend a conference.
- (C) The woman will leave early.
- (D) The man will finish a report.
- 58. What does the woman offer to do on Thursday?
- (A) Pick up clients from the station
- (B) Work later than usual
- (C) Have a meeting
- (D) Have lunch with his clients

- 59. What was the purpose of the man's call?
- (A) To set up a job interview
- (B) To introduce the man to the company executives
- (C) To discuss the salary
- (D) To offer the man a job
- 60. What does the woman need to do on Friday?
- (A) Complete some forms
- (B) Conduct an interview
- (C) Fill out the job application form
- (D) Have lunch with the man

- 61. When will the woman start working?
- (A) This Friday
- (B) Next Friday
- (C) This Monday
- (D) Next Monday
- 62. Why does the man want to speak with the woman?
- (A) To help her move to a new location
- (B) To clarify his task
- (C) To plan a lunch meeting
- (D) To arrange payment for work

- 63. What kind of project will the man be working on?
- (A) Translating documents
- (B) Stocking products in a warehouse
- (C) Creating a plan for the upcoming relocation
- (D) Marketing a new product
- 64. When does the man need to finish the task?
- (A) As soon as possible
- (B) By tomorrow
- (C) By Friday
- (D) By the next year

- 65. Where does this conversation take place?
- (A) At a doctor's office
- (B) At a grocery store
- (C) At a drug store
- (D) At a gym
- 66. What does the man recommend?
- (A) Eating healthier foods
- (B) Exercising more
- (C) Taking a test
- (D) Work longer hours

- 67. When will the woman most likely see the man again?
- (A) In a week
- (B) In a month
- (C) In three months
- (D) In six months
- 68. What is the problem with the party?
- (A) There is not enough food.
- (B) There is not enough space.
- (C) The weather is bad.
- (D) There are too many people.

- 69. Why is the party being held for Hazel?
- (A) She is relocating.
- (B) She is having a baby.
- (C) She received a promotion.
- (D) She is retiring.
- 70. Where was the party supposed to be held?
- (A) In a conference room
- (B) In a restaurant
- (C) In a garden
- (D) In the office

#### Directions:

You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C) or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What type of business is this company?
- (A) An airline
- (B) A public transport company
- (C) A car rental company
- (D) A travel agency
- 72. According to the message, which of the following information is NOT offered online?
- (A) Lost and found
- (B) Fares
- (C) Schedules
- (D) Route maps

- 73. Which of the following times is the office open?
- (A) Wednesday 5:00 pm
- (B) Friday 8:00 pm
- (C) Saturday 6:00 am
- (D) Sunday 9:00 am
- 74. Who is this announcement intended for?
- (A) New employees
- (B) The tow truck owner
- (C) The plant's manager
- (D) The driver of a SUV

75. What is most likely to happen if the vehicle is not moved?

- (A) It will be towed away.
- (B) The loading ramp will restart the operation.
- (C) The owner will be fired.
- (D) The police will be involved.
- 76. Where should the driver have parked instead?
- (A) In a parking lot across the street
- (B) In a parking lot behind the plant
- (C) Across the towing company
- (D) In a parking lot which is located a few blocks away

- 77. Which of the following statements is true about the Royal Express?
- (A) It is the fastest train in the world.
- (B) It operates in North America.
- (C) It is the oldest train service in the world.
- (D) Tickets are very affordable.
- 78. How long is the trip to Niagara Falls on the Royal Express?
- (A) Less than an hour
- (B) Just under two hours
- (C) Around three hours
- (D) Over six hours

- 79. What kind of service is available on the train?
- (A) A refreshing spa service
- (B) A magazine-lending service
- (C) A priority ticket reservation service
- (D) A food and beverage service
- 80. What is the main topic of this report?
- (A) City traffic news
- (B) Weather update
- (C) Big sales event at a shopping mall
- (D) Entertainment news

- 81. Who will provide assistance to the public?
- (A) Construction workers
- (B) City hall workers
- (C) Traffic controllers
- (D) Train station workers
- 82. What type of information is available by telephone?
- (A) Weather information
- (B) City hall business hours
- (C) Sales promotions
- (D) Traffic updates

- 83. Look at the graphic. Which store is Melanie Chow most likely calling?
- (A) Le Patissier
- (B) Tom's market
- (C) Sparkles
- (D) Cellarbrate



- 84. Which of the following is NOT true?
- (A) Melanie Chow has already made a payment.
- (B) The cake will be delivered.
- (C) Melanie is organizing a party.
- (D) Melanie is expecting 80 people at a party.
- 85. What can be inferred from the phone message?
- (A) This is the first time Melanie has called the store.
- (B) Melanie has already contacted the store before.
- (C) Melanie is not going back to the store any time soon.
- (D) The party will be held on the weekend.

86. What might have prompted this announcement?

- (A) Some traveler's child has been missing.
- (B) Security officials have found weapons.
- (C) An unattended bag was found.
- (D) Some flights have been cancelled.
- 87. Look at the graphic. Travelers to which destinations are affected?
- (A) Boston and Sydney
- (B) Boston and Tokyo
- (C) Sydney and Mumbai
- (D) Mumbai and Tokyo

Destination	Terminal	Gate
Mumbai	1	23
Tokyo	1	43
Sydney	2	38
Boston	2	43

- 88. Who should passengers notify if they see suspicious activity?
- (A) Airport patrons
- (B) Security or airline officials
- (C) Immigration officers
- (D) The police
- 89. Who is this recording meant for?
- (A) Those who are shopping for appliances
- (B) People who are experiencing problems with their appliances
- (C) People trying to make payments over the phone
- (D) Employees at Deacon Home Appliance Services

- 90. What is the caller most likely to do?
- (A) Hang up and call back later
- (B) Mail all the information needed
- (C) Visit the store
- (D) Hold the line and talk to a representative
- 91. What is located on the service agreement?
- (A) The purchase order number
- (B) The warranty registration date
- (C) The serial number
- (D) The date of the purchase

- 92. Who is Yvonne Crawford?
- (A) A magazine writer
- (B) An investment banker
- (C) A well-known author
- (D) A publicist
- 93. How long has Yvonne Crawford been working with the STAR?
- (A) Over 6 months
- (B) The last 3 years
- (C) The last 5 years
- (D) More than 10 years

- 94. What will Yvonne Crawford do after her speech?
- (A) She will answer questions.
- (B) She will sign autographs.
- (C) She will have dinner.
- (D) She will appear on TV.
- 95. According to the message, what has Dr. Walker been treating Vivian for?
- (A) A back pain
- (B) A broken leg
- (C) A hurt wrist
- (D) A painful hip

- 96. What is true about Vivian's injury?
- (A) She still is in severe pain.
- (B) Her cast has been removed.
- (C) She is not allowed to exercise for another week.
- (D) She will need to see a specialist.
- 97. What is the receptionist most likely to do tomorrow?
- (A) Have Dr. Walker call Mr. Feldman
- (B) Reschedule Vivian's appointment
- (C) Cancel Vivian's appointment
- (D) Call Vivian

- 98. What is true about the crash?
- (A) The crash happened in the early morning.
- (B) The President held a press conference.
- (C) The helicopters will save some lives.
- (D) The crash was due to the bad weather.
- 99. Who survived the crash?
- (A) No one
- (B) Several passengers
- (C) One of the crew
- (D) It is not known.

100. Where did the crash occur?

- (A) In a field
- (B) Over the sea
- (C) Over the mountains
- (D) In Downtown area

#### READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

### PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C) or (D) on your answer sheet.

- 101. Her only ----- about her job is that she has to work on weekends.
- (A) complaint
- (B) complement
- (C) accomplishment
- (D) compliment

- 102. As of next week, all visitors at our plant will be ----- to wear helmets.
- (A) acquired
- (B) inspired
- (C) required
- (D) inquired

103. Neither the CEO ----- the president is opposed to our new business plan.

- (A) and
- (B) but
- (C) or
- (D) nor

104. She spoke ----- firmly to her staff about their poor job performance.

- (A) quiet
- (B) quite
- (C) most
- (D) least

105. Darrel is going to ----- the delivery truck after lunch.

- (A) fixed
- (B) fixes
- (C) fix
- (D) has fixed

106. Please have these documents sent out immediately ----- express mail.

- (A) by
- (B) in
- (C) at
- (D) from

107. Every Christmas Mrs. Anderson ----- money to charity.

- (A) give
- (B) gives
- (C) gave
- (D) will give

108. Today is the last day of my vacation. I ----- go back to work next Monday.

- (A) could
- (B) might
- (C) must
- (D) have

- 109. There are many ----- available for children under 5 years old in this amusement park.
- (A) ride
- (B) rides
- (C) riding
- (D) Rode

- 110. You will be asked ----- a presentation in front of all the board members next week.
- (A) to give
- (B) to giving
- (C) giving
- (D) will give

- 111. She is ----- supervisor I've ever worked for.
- (A) good
- (B) better
- (C) best
- (D) the best

- 112. I forgot my credit card, ----- I'll have to pay with cash.
- (A) and
- (B) but
- (C) so
- (D) or

113. Ted ----- coming to Mr. Price's retirement party next week, is he?

- (A) is
- (B) isn't
- (C) was
- (D) Will

114. For ----- information, please call our toll free number or visit us on the web.

- (A) further
- (B) farther
- (C) another
- (D) every

115. Ms. Diaz is ----- her supervisor with job interviews at the moment.

- (A) help
- (B) will help
- (C) helped
- (D) Helping

116. We ----- go on a cruise trip or stay at the cottage and relax. It's up to you.

- (A) can
- (B) did
- (C) should
- (D) will

- 117. One of our web designers ----- a programmer, too.
- (A) is
- (B) are
- (C) am
- (D) were

- 118. Mr. Kevin Park was selected to ----- the company at the annual conference in summer.
- (A) represent
- (B) representation
- (C) representing
- (D) representative

- 119. Customers requesting a refund must be prepared to wait -----  $4 \sim 8$  weeks for the request to be processed.
- (A) rough
- (B) roughly
- (C) rougher
- (D) Roughest

- 120. Ms. Brighton ----- to see the presentation before she made the decision.
- (A) likes
- (B) liked
- (C) would like
- (D) would have liked

- 121. Tommy was ----- up by his aunt since from the age of two.
- (A) raised
- (B) looked
- (C) brought
- (D) Cared

- 122. I was very pleased with my cell phone when I first bought it, but I later regretted not ----- for a more advanced model.
- (A) wait
- (B) to wait
- (C) have waited
- (D) waiting

- 123. Our former CEO Mr. Tam Ogawa was well known in the business for his dedication and ----- attitude.
- (A) perspective
- (B) positive
- (C) possessive
- (D) preservative

- 124. All the visitors to this part of the building must show proper -----.
- (A) identity
- (B) identify
- (C) identification
- (D) identifies

- 125. I'm afraid that our disagreement over the ----- of the product could end up in a court case.
- (A) own
- (B) owner
- (C) ownership
- (D) Owe

- 126. To be honest with you, I think ----- of the candidates is particularly suitable for this position.
- (A) neither
- (B) either
- (C) both
- (D) all

- 127. Our showroom is ----- the main office but on the other side of the bridge.
- (A) opposite
- (B) against
- (C) near
- (D) From

- 128. I'm not sure if there was ----- I could have done differently to change the situation.
- (A) anything
- (B) everything
- (C) anyone
- (D) everyone

- 129. If your car is not fixed by Wednesday, you can borrow ----- to pick up your parents at the airport.
- (A) mine
- (B) some
- (C) my
- (D) Any

- 130. Although I advised Sam to go by subway, he decided ----- instead.
- (A) drive
- (B) to drive
- (C) drove
- (D) driving

# Directions:

Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C) or (D) on your answer sheet.



To: Dan Suzuki

From: Terry Jackson

Hi, Dan. How are you?

I'm just ----- to confirm that I will be in Osaka at the end of next week

131. (A) write

(B) writing

(C) wrote

(D) written

for the Annual Fair. Could you please ask one of your employees to arrange my accommodation? I'm planning to arrive on the 23rd and -----on the 29th.

132. (A) leave

(B) leaving (C) left (D) had left

Since my schedule is very -----, I don't think I'll be able to join you for the (D) light 133. (A) heavy (B) tight (C) thin

Grand Sumo Tournament. I wish I had time....but you never know, ------!

- 134. (A) luck's a fortune
  - (B) dreams come true
  - (C) maybe next time

(D) prices may drop

Thanks in advance for any assistance with hotels. I'm looking forward to seeing you next week.

Yours truly,

Terry

Questions 135-138 refer to the following email.

From: Pauline Chow To: Mr. Gomez Re: S-224 series parts Sent: Wednesday, January 14, 2017 Dear Mr. Gomez, Thank you for ----- about the availability of replacement parts for the S-224 135. (A) questioning (B) inquiring (C) mentioning (D) replying series vacuum cleaners. ----- , our parts distributor DORMANS in India is 136. (A) Unfortunately (B) Despite (C) And (D) Though closed for their national holiday. ---- on January 19th. 137. (A) The office will resume operations (B) The office will be closed (C) The office will celebrate (D) The office will close down So I will get back to you on the availability as soon as I contact them. Sorry for the ---- . 138. (A) bothering (B) error (C) inconvenience (D) insufficiency Pauline Chow

# Rockland Maître Chocolatier Suisse Depuis 1850

# **Shopping for the perfect gift?**

Visit a Rockland Bout price.	ique for a select	tion of exquisite Rockland chocolates and gifts at unbeatable
139. (A) tall (B)	many (C) wide	(D) much
this coupon to	receive 25 % off all re	egular price merchandise OR an
140. (A) Take (B)	Put (C) Present	(D) Hold
	• •	
additional 10 % off d	iscounted merchandise	e. ( tax)
	(B) after (C) add	`
()	(2) 4	(2)
and holida	ay hours, please visit w	www.rockland.com
142. (A) For shopping		WW. Tockland.com
(B) To receive a		
(C) For all store	locations	
(D) To claim you	ur coupon	

#### Memorandum

## 10:30 a.m. Power Point Workshop

----- to the bad weather in New York, the presenter of this workshop is

- 143. (A) Because
  - (B) Due
  - (C) Having
  - (D) Owe

unable to attend the conference today. We ----- to reschedule this

- 144. (A) decide
  - (B) have decided
  - (C) deciding
  - (D) will have decided

workshop to Feb. 27 at 1:00 p.m. in room 402. This information will ------

- 145. (A) then
  - (B) hardly
  - (C) also
  - (D) ever

be posted on the notice boards in the foyer. If you know of anyone else intending to attend this workshop please -----.

- 146. (A) let them know about this memo
  - (B) make sure they have booked the room
  - (C) contact the presenter
  - (D) pray for better weather

# Directions:

In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C) or (D) on your answer sheet.

### Question 147 refers to the following text message

Can you please remember to pick up Jeffry's cake on your way home.

Is the order under your name?

No I put it under yours. And make sure they have included the six candles.

Ok. I have wrapped the bike too. See you shortly.

Thank you. He'll be so happy!

- 147. Why is Jeffry getting a cake?
- (A) He is coming back home.
- (B) He won a bike race.
- (C) It's his retirement.
- (D) It's his birthday.

Questions 148 to 152 refer to the following conversation, letter and email.

### Transcript:

Man: Hey Linda, have you heard that some of our best system developers have been sacked?

Woman: I sure have. And I'm really concerned that the company is going out of business.

Man: I know one of the, Rob, quite well. He says the company couldn't afford to keep them. He has to look for another job now.

Woman: Yes, it's very concerning. The company has been making loss after loss. But no one seems to know what is happening.

Man: I wish they'd just tell us what is going on!

148. What are employees fearful of?

- (A) That the company will merge with another.
- (B) That computers are sinking in popularity.
- (C) That they will lay off some employees.
- (D) That their company will close.

Questions 148 to 152 refer to the following conversation. letter and email.

To: ALL STAFF

From: oward@wardcomputers.com

Subject: Ward Computers and it's future

Several employees have come to the personnel office to ask about the future of Ward Computers. Just to set the record straight, Ward is not closing its doors. While the last two years have seen losses, we are committed to finding a way to continue to do business in Charlton. As you may have heard, the merger with a neighboring corporation fell through in the last stages of negotiation. While the merger is no longer an option, we are exploring other promising avenues to keep Ward viable and to keep these jobs in Charlton. We appreciate the loyalty you have shown to Ward Computers, and we will keep you informed of further developments.

Sincerely, Oscar Ward

- 149. What is the relationship between the writer and the recipient(s) of this email?
  - (A) The writer is their employee.(B) The writer is their boss.
  - (C) The writer is the multimedia coordinator.
  - (D) The writer is a concerned friend.
- 150. What is the purpose of this email?

  - (A) To put his employees at ease(B) To ask for more details on the issue(C) To give merger details(D) To ask for more loyalty

Questions 148 to 152 refer to the following conversation, letter and email.

To: oscarward@wardcomputers.com From: edchung@wardcomputers.com

Subject: Working environment

Dear Mr. Ward,

One of the reasons why some employments asked about the future of Ward Computers is that several skilled employees in the System Development Department got laid off. Because that department is an integral part of this company, I think a lot of people feel threatened. I'd like to do what I can to help stem the concern that some of our employees are feeling. Let me know what I can do to support your leadership, and the company itself.

Sincerely, Ed Chung Vice President of Sales 151. How do people feel?

A) At risk

B) They want to help

(C) They must do more (D) At ease because of the email

152. What is Ed asking for?

(A) For the company to hire some new staff(B) For ways that he can help

(C) For ways that he can take leadership (D) For ideas for sales

Questions 153 – 155 refer to the following message.

### WHILE YOU WERE OUT......

To: Holly Coxwell From: AJ McArthur

Date: Mon. March 5th

Returned your call / Urgent / Will call again / Please call

Message: Airline tickets & hotel reservations for you and Morgan Wood have been confirmed. All confirmation numbers, tickets, etc. will be sent to you by messenger tomorrow.

Taken: Kevin Lee

153. Why did AJ McArthur call?

- (A) To make a booking
- (B) To return Kevin's call
- (C) To inform Holly Coxwell of trip confirmation
- (D) To ask Holly to call Morgan
- 154. Who will be traveling?
- (A) Holly Coxwell and Morgan Wood
- (B) Only Kevin Lee
- (C) Kevin Lee and Morgan Wood
- (D) Morgan Wood and AJ McArthur
- 155. Where does AJ McArthur probably work?
- (A) A hotel
- (B) An airline
- (C) A messenger service
- (D) A travel agency

### **NOTICE:** To all patrons of the Silver Birch Fitness Club

We would like to note that the Silver Birch Fitness Club is not liable for any items left in the lockers. Should you lose anything from the lockers, we regret that we will be unable to assist you in any way. Therefore, it is important that you make certain that your locker is kept locked while you are using our facilities. Thank you for your corporation.

- 156. Where would this notice be posted?
- (A) In an office
- (B) At a hotel
- (C) In a changing room
- (D) At a subway station
- 157. What do members need to do?
- (A) Carry belongings at all times
- (B) Be responsible for own belongings
- (C) Notify the club right away if something is stolen
- (D) Use the facility carefully
- 158. Why was this notice posted?
- (A) The Silver Birch is now under new management.
- (B) The Silver Birch is looking for new members.
- (C) The Silver Birch has suffered thefts recently.
- (D) The Silver Birch is under construction.

#### **Sales Coordinator**

This position is responsible for managing and growing sales in key areas of our business. As a key member of the nursery sales and marketing team, the Sales Coordinator is responsible for the development and timely delivery of nursery programs to our wholesale customers.

### **Skills Required**

- 2 years of work experience within a sales or marketing role preferred
- Degree in related field (i.e. business, marketing, horticulture)
- Excellent presentation, written and verbal communication skills
- Able to travel on a regular basis, and work the occasional weekend
- Strong computer skills

The position pays a starting salary of 35K, with the possibility of quarterly bonuses, depending upon performance. Good benefits.

Apply to: Jimmy Blair

Cloverdale Nurseries 1200 Atwood Blvd. NJ

- 159. What is the purpose of this advertisement?
- (A) To recruit a new sales coordinator
- (B) To promote Cloverdale Nurseries
- (C) To advertise new products
- (D) To coordinate an upcoming event
- 160. How often could an employee expect to receive a bonus?
- (A) Once a year
- (B) Twice a year
- (C) Three times a year
- (D) Four times a year
- 161. Which of the following is NOT required for the position?
- (A) Good communication skills
- (B) Computer knowledge
- (C) Nursery business background
- (D) Flexibility

Questions 162 - 164 refer to the following advertisement.

#### **SAVE THIS HOLIDAY SEASON!**

For a limited time, Springdale Lodge is offering our lowest rates ever!

Enjoy our low room rates from \$99/ night- barely half our standard rate.

To make a reservation, please call 1-877-555-STAY and mention our promo code DX 275 to receive the special rate.

- \*Valid Mon. through Thu. based on availability.
- \*\*Minimum two consecutive night stay required.
- \*\*\*Offer good through January 7th
- 162. Based on the information, to which holiday does the advertisement refer?
- (A) Easter
- (B) Summer
- (C) Thanksgiving
- (D) Christmas
- 163. According to the advertisement, which of the following is the closest to the regular room rate per night?
- (A) \$50
- (B) \$100
- (C) \$150
- (D) \$200
- 164. Which of the following is eligible for the special rate?
- (A) Stay for 1 night during the week
- (B) Stay for 2 nights on the weekend
- (C) Stay for 3 nights during the week
- (D) Stay for 4 nights in mid January

Full colour included, price is per issue.						
Ad Size	1x	3x	6x			
Full Page	\$1950	\$1800	\$1650			
2/3 Page	\$1500	\$1400	\$1300			
1/2 Page	\$1300	\$1200	\$1100			
1/3 Page	\$925	\$825	\$725			
1/6 Page	\$525	\$475	\$425			
1/12 Page	\$300	\$250	\$200			
Inside Front/Inside Back Cover	\$2500	\$2300	\$2100			
Outside Back Cover	\$2700	\$2500	\$2300			

<sup>\*</sup>One picture is included in the price of the advertisement.

\*\*\* For longer-term advertising contracts, please contact George Ramsey at 1-800-912-1000 The Greener Life, #3201 455 Queen Ave. Melville

<sup>\*\*</sup>Payment is due 60 days from date of invoice. First time advertisers must prepay 30 days prior to the date of publication. No order will be processed without a signature. Cancellation must be made in writing 45 days prior to date of publication.

165. Who is this information intended for?
<ul><li>(A) Photographers</li><li>(B) Advertisers</li><li>(C) Editors</li><li>(D) Writers</li></ul>
166. What is the cost for a one page colour display for 3 issues?
(A) \$300 (B) \$825 (C) \$1800 (D) \$1950
167. What policy is stated in the information?
<ul><li>(A) A picture may be submitted.</li><li>(B) Payment from repeated customers should be made within 1 month.</li><li>(C) Cancellation could be made over the phone.</li><li>(D) Colour advertisements are more expensive.</li></ul>
168. The word "processed " in paragraph 2, line 2, is closest in meaning to
<ul><li>(A) To be prioritised</li><li>(B) To be considered</li><li>(C) To be negotiated</li><li>(D) To be dealt with</li></ul>

## **Baldwin Home Décor**

725 Kensington Road

Phone 800-111-8888

Fax 156-211-9800

Email info@baldwinhomedecor.com

#### **INVOICE**

Bill To: Ms. Judith Binger 66201Cactus Crescent Account Number: 90224 Billing Date: Sept. 03

Quantity	Description	Unit Price	Total
4	Patio Chair Cushions	\$35.99	\$143.96
1	Deluxe Patio Gazebo	\$349.99	\$349.99
1	Mosquito Net	\$59.99	\$59.99
4	Patio Chair, brown	\$69.99	\$279.96
1	1 Cedar Picnic Table		\$375.99

 Subtotal
 \$1,209.89

 Sales Tax (12%)
 \$145.19

 Shipping & Handling
 \$55.00

 Total Due
 \$1,410.08

Your merchandise was shipped by Leon Home Delivery, Inc. on August 23.

-If your merchandise arrives damaged, or if for any reason you are unhappy with your purchase, please contact Baldwin Home Décor customer support line at 1-800-111-HOME.

The total amount due must be paid within 60 days of the date listed at the top of this invoice.

If you have questions concerning this invoice, please call our head office between 8am-6pm PST Mon. through Fri.

169. Who is responsible for making the payment?
<ul><li>(A) Baldwin Home Décor</li><li>(B) Judith Binger</li><li>(C) Leon Home Delivery Inc.</li><li>(D) Head office</li></ul>
170. How much did it cost to ship the merchandise?

- (A) \$55.00
- (B) \$145.19
- (C) \$1,209.89
- (D) \$1,410.08
- 171. When is the payment due?
- (A) August 23
- (B) September 3
- (C) November 2
- (D) Not known
- 172. What should customers do if they are dissatisfied with their purchase?
- (A) Fax the seller a copy of the invoice
- (B) Email the seller within 60 days.
- (C) Call the head office
- (D) Call the customer support line

Questions 173 – 176 refer to the following instructions on an application form.

**TWO** identical photos produced from the same film, or from the same electronic file capturing the digital image, are required for this application.

- 1. Eyes must be open and clearly visible. Glasses, including tinted prescription glasses, are acceptable as long as the eyes are clearly visible and there is no glare in the glasses. Sunglasses are unacceptable.
- 2. Photos must show a full head without any head covering, unless it is worn for religious beliefs or medical reasons.
- 3. The photos must be a close-up of the head and shoulders so that the face covers approximately 25% of the photo.
- 4. Photos must show a full front view of the face and top of the shoulders squared to the camera.
- 5. Either black and white or colour photos are acceptable.
- 6. Photos must be originals and not taken from an existing photo.
- 7. With a pencil, print your name, application number, and the date taken on the back of each submitted photograph.

- 173. Which of the following is NOT a requirement for the two photographs?
- (A) That they be signed by a family member
- (B) That they be exactly the same
- (C) That the date they were taken be indicated
- (D) That they show a full head
- 174. What is the only requirement for which an exemption is stated in the instructions?
- (A) The photos must be originals.
- (B) The head of the applicant must be shown bare.
- (C) The face should cover 25 % of the photos.
- (D) The photos should be taken from the same camera.
- 175. The word "existing" in line 13, is closest in meaning to
- (A) Present
- (B) Different
- (C) Separate
- (D) Copy
- 176. What should appear on the back of the photos?
- (A) The name of the photographer
- (B) The address
- (C) The date of application
- (D) The name of the applicant

### Solutions for better sleep

## By Vincent Low

Sleep is something that everyone needs. Although it's something that we don't always get enough of, it's important to ensure that the time we actually allocate for sleep is productively restful. But every person is unique and what works for one may not work for another. Here are some popular ways to improve sleep, collated from health experts.

- 1) Avoid caffeine, carbs and exercise after 8 pm.
- 2) Don't watch fast paced TV programs before bed.
- 3) If anxious thoughts keep you awake, take vitamin B1 and sip chamomile tea.
- 4) Cover your eyes. Light in the bedroom can interfere with quality and depth of sleep.

Besides making you extremely cranky, sleep deprivation can lead to obesity and hypertension. Insufficient sleep is linked to increased risk of motor vehicle accidents and other safety issues at home and on the job. Don't let sleepless nights ruin your days.

- 177. What is the article mainly about?
- (A) How to improve your weight problem
- (B) Tips for getting a good night's sleep
- (C) New vitamins
- (D) Different tea flavours
- 178. According to the article, which of the following is NOT true?
- (A) Effective methods for getting good sleep should work for everyone.
- (B) Staying away from coffee late at night should help get good sleep.
- (C) Vitamins may help release tension and anxiety.
- (D) Lighting in the bedroom is an important factor.
- 179. The word "deprivation" in paragraph 3, line 1, is closest in meaning to
- (A) Adequate
- (B) Satisfied
- (C) Loss
- (D) Unpleasant
- 180. Which of the following may NOT be caused as a result of insufficient sleep?
- (A) Bad temper
- (B) Carelessness
- (C) Heart disease
- (D) Increased body weight

#### Questions 181 -185 refer to the following schedule and fax.

Flight #	Departure Time	Arrival Time	Destination	Seat
AA 665	12:10 Nov. 29	15:20 Nov 30	Tokyo	25H Aisle
AA 666	18:10 Dec. 2	16:10 Dec 3	New York	52A Aisle

Nov. 30

15:20 Arrival at airport-Pick up by Mr. Kobayashi 18:00 Dinner with members of the Board of Directors

Dec 1

09:00 Breakfast meeting with Mr. Suzuki (Import division)

10:30 Tour of factory site

11:30 Your presentation to sales division

12:30 Lunch meeting with car interior designers

P.M. Free time

18:00 Dinner reception

Dec 2

A.M. Sightseeing (8:30-12:30 tour arranged by Ms. Yamada)

13:00 Lunch meeting with CEO

16:00 Check-in for flight. (Mr. Kobayashi will accompany you to airport.)

=NOTES=

\* In-flight meals: 4 (Vegetarian)

\*Hotel reservation: 2 nights at Grand Plaza Tokyo

#### **Fax**

To: Mr. Patrick Young Fax #: 002-444-5678 From: Emily Jones

Dear Mr. Young,

I am sending you a detailed itinerary for your forthcoming trip to Japan. As you will see, both your flights have been confirmed, and I have reserved an aisle seat both ways as you requested. I have contacted our Tokyo branch, and they have obtained the schedule of meetings and events planned for your stay in Tokyo. Please don't hesitate to get in touch if you have any questions regarding your trip schedule. Have a safe trip!

Regards, Emily Jones

- 181. What is the purpose of Patrick Young's trip?
- (A) To set up a new factory
- (B) To discuss business with people from the Tokyo Branch
- (C) To introduce a new associate
- (D) To participate in various local tours
- 182. To whom will Patrick Young be making a presentation?
- (A) The Sales division
- (B) Mr. Kobayashi
- (C) The Board of Directors
- (D) Ms. Yamada
- 183. Whom will Mr. Young probably be travelling with?
- (A) With a business associate
- (B) With his spouse
- (C) With Mr. Suzuki
- (D) No one
- 184. Which of the following statement is probably NOT true?
- (A) Mr. Young is traveling to the airport alone after the lunch meeting on Dec 2.
- (B) Ms. Emily Jones has gotten in touch with the associates in Tokyo.
- (C) Mr. Young has spare time in the afternoon on Dec 1.
- (D) Mr. Young prefers meat-free meals.
- 185. How long will Mr. Young spend sightseeing?
- (A) No time during this trip
- (B) One full day
- (C) Several hours
- (D) Several days

Questions 186 –190 refer to the following advertisement and email.

# **Apartment for rent**

**658 Garden Mews** – 5 minutes from 2 major freeways. Family sized 3 BR from \$1,350/mo. + utilities. Indoor pool, playground, on-site daycare. Walk to bus stop, subway, schools, amenities. Balcony, laundry, central heating, brand new appliances, non-smoking/pets, parking extra. Available immediately. Alex: 781-1091 Email alex 25@wdmailcom

To: <u>alex 25@wdmailcom</u>

From: Jarred Johnston (<a href="mailto:J]@wdmail.com">J]@wdmail.com</a>)

\_\_\_\_\_

Dear Alex,

I saw your ad in the local paper. I'm very interested in the apartment for my family. We are currently living in a small 2 bedroom apartment. Since we are expecting a second child in the summer, we need a bigger place. My wife doesn't drive, so having everything within walking distance would be ideal for her.

I was hoping to be able to arrange a visit sometime next week. Tuesday would be the best day for us, if this is convenient for you.

Would it be possible for you to send us a couple of pictures of the apartment? I would also appreciate it if you could tell me a little bit about the on-site daycare and the cost for the parking.

Thank you very much in advance.

Yours, Jarred Johnston

#### 186. Where did Jarred Johnston see the ad?

- (A) On the bulletin board
- (B) In the newspaper
- (C) On the internet
- (D) In the real-estate magazine

#### 187. What feature attracted Jarred to this apartment?

- (A) The location
- (B) Parking
- (C) New appliances
- (D) Central heating

## 188. Why does Jarred need to move?

- (A) His wife doesn't have a driver's license.
- (B) He's trying to reduce his commuting time.
- (C) He needs a place for a new pet.
- (D) His family is having a baby and needs bigger space.

### 189. Which of the following does Jarred NOT request?

- (A) Information on daycare
- (B) Pictures of the apartment
- (C) Details about the appliances
- (D) Alex's schedule for the next week

### 190. Which of the following could be a problem?

- (A) The apartment size
- (B) The cost for parking
- (C) The availability date
- (D) The arrangement for a visit

Questions 191 –195 refer to the following letter and form.

## **Kingsborough Humane Society - Annual Fundraising Event**

Dear Friend of Kingsborough Humane Society,

We are very excited to announce the start of our bi-annual fundraiser for the Kingsborough Humane Society. Our goal is to raise enough funds so that we can provide immediate care for the animals under our roof and to create a better future for all of Kingsborough's animals.

Your support is greatly appreciated and will go a long way in helping us reach our fundraising goal. To participate, simply complete the entry form and mail it with your payment. (We will issue a tax-deductible receipt for donations over \$15.)

We thank you for taking the time to consider supporting Kingsborough Humane Society. For further information, you can contact one of our fundraising coordinators at 207-5590, ext. 55326

Sincerely, Hayden Roberts Executive Director

# **Entry Form**

Name <u>Marla Fernandez</u> Address <u>346 West Oak Drive</u>

City Zionsville State IN Zip 46077

☐ I have enclosed a check for \$\_\_\_

■ Please charge my credit card \$50 Card # 1234512345 Expiry Date 062013

**Signature** 

# Marla Fernandez

Please return this form with payment to:

Kingsborough Humane Society

224 Mountain View Road E.

**Carmel IN 46032** 

- 191. Why did Hayden Roberts write this letter?
- (A) To announce the fundraiser
- (B) To explain the newly introduced system
- (C) To explain a new policy
- (D) To invite Marla Fernandez to an event
- 192. How often does the Kingsborough Humane Society conduct fundraising?
- (A) Once each year
- (B) Twice each year
- (C) Three times each year
- (D) Four times each year
- 193. The phrase "go a long way" in paragraph 2, line 1, is closest in meaning to
- (A) Be just enough
- (B) Be saved
- (C) Be acknowledged
- (D) Be very helpful
- 194. What is Ms. Fernandez likely to receive after submitting the form?
- (A) A reminder letter
- (B) A receipt for tax purposes
- (C) A check
- (D) A start-up kit for filing tax
- 195. What is Ms. Fernandez likely to do with the form?
- (A) Visit the Humane Society
- (B) Write a check for \$50
- (C) Mail the form to the Humane Society
- (D) Call Ms. Roberts

Questions 196 –200 refer to the following agenda and memo.

#### AGENDA

PR Monthly Meeting

Friday 21 March 10:00 –11:00

Room 213 B

# **Topics**

- •Appointment of new Marketing Manager
- •Change in employee health insurance coverage
- •Quarterly Bonus
- •Marketing Trip to Asia
- •Upcoming Motor Trade show in Houston, TX

Please notify me by March 18 if you have other items to add.

To: All associates in the PR department

From: Phoebe Clayton

Date: March 11

Re: Meeting Agenda

This is a quick reminder about this month's meeting, which will be held a week earlier than usual. This is because the fourth Friday this month is a national holiday (Good Friday).

Nancy Middleton from the Human Resources department will be at the meeting to explain the change in our health insurance coverage. She has asked me to inform you that she is willing to take questions regarding the change after the meeting.

We have a lot of important things to discuss, I foresee the meeting running a little longer than usual, so please be sure to arrive on time.

- 196. Why is the meeting earlier than usual?
- (A) The regular meeting day will be a day off this month.
- (B) There was no meeting last month.
- (C) There will be a lot of topics to cover.
- (D) There will be no meeting next month.
- 197. What would have been the date of the meeting if it had not been changed?
- (A) March 11
- (B) March 14
- (C) March 18
- (D) March 28
- 198. Who should notify Phoebe by March 18?
- (A) People who wish to join the meeting.
- (B) People who want to talk about other things at the meeting.
- (C) People who will attend the meeting.
- (D) People who will be absent from the meeting.
- 199. Why will Ms. Middleton be at the meeting?
- (A) She will talk about tips on healthy life style.
- (B) She will talk about the recent change in insurance coverage.
- (C) She will be introduced as the new Marketing Manager.
- (D) She will ask questions about the insurance coverage.
- 200. Which of the following statement is NOT true?
- (A) The PR department will have a new manager.
- (B) Easter is coming soon.
- (C) The Motor Trade show in Texas was held recently.
- (D) Ms. Middleton will likely be staying after the meeting.